

Glen M. Secor
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Education & Certifications

LL.M. Candidate, **Harvard Law School** (expected completion May 2002)

J.D., **Suffolk University Law School**, Boston, MA (with honors) (1993)

M.S., Accounting, **New Hampshire College** (now Southern NH University),
Manchester, NH (with honors) (1987)

B.A., Psychology, **Stonehill College**, N. Easton, MA (with honors) (1982)

Certified Management Accountant (CMA), **Institute of Management Accounting**,
Montvale, NJ (designation earned in 1987, abandoned in 1994)

Teaching Experience and Interests

1995-present

Franklin Pierce Law Center
Concord, NH Adjunct
Professor of Law

Courses taught: Publishing & Multimedia Law; Copyright Law; Advanced Copyright & Media Licensing; Copyright for Educators (a distance learning course begun Fall 2000). These courses have been taught during the regular academic year and in the school's Intellectual Property Summer Institute. I was also an advisor to the Creativity Clinic in 1997 and 1998 and have overseen three independent studies and five externships during my time at FPLC.

I am interested in teaching in the area of business and corporate law, including finance, international trade and development, intellectual property, taxation, and e-commerce.

Corporate Experience

1982-1999

Yankee Book Peddler, Inc.
Contoocook, NH
Various executive positions, including Chief Financial Officer, In-house Counsel, and President.

Yankee Book Peddler (YBP) provides books and bibliographic services to academic and research libraries throughout the world. During my tenure at YBP, the company grew from \$12 million in annual sales to over \$90 million. We internationalized the company throughout the 1990s, adding significant overseas accounts and acquiring a U.K. bookseller in 1998. I negotiated the successful sale of the company in 1999.

1998 - present

YBP Media Ventures, Inc. (d/b/a Yankee Rights Management)
Contoocook, NH
Founder & CEO

Yankee Rights Management (YRM) provides digital rights management and electronic commerce software to publishers. Begun as a division of YBP, YRM was spun out as a separate company when YBP was sold.

Dec. 2000 - Aug. 2001

LearningLaw, LLC
Concord, NH
Partner

LearningLaw (www.learninglaw.com) publishes online legal guides for law students and business professionals. I have provided funding and management support for the company through the start-up phase and remain an advisor.

1994-
97

Law Offices of Glen M. Secor

Sole practitioner providing legal services and literary agency representation to authors. During this period, I also did pro bono work for a New Hampshire arts organization. I pursued the practice on a part-time basis (averaging 2-3 days per month) until my corporate duties for Yankee Book Peddler, Inc. no longer afforded the time.

Selected Publications and Work-in-Progress

Distance Learning, Economic Development and the Law: National and International Perspectives (expected completion spring 2002) (work-in-progress LL.M. thesis, Harvard Law School, Professor William Fisher supervising)

Electronic Publishing and Trends in Copyright Law, NEW HAMPSHIRE BAR JOURNAL (March 2001)

*Antitrust Update: The **Robinson-Patman** Act Rides Again*, in PUBLISHING AND THE LAW: CURRENT LEGAL ISSUES (Bruce Strauch ed., 2001)

First Amendment Issues in Publishing, in CURRENT LEGAL ISSUES IN PUBLISHING (Bruce Strauch ed., 1996).

Legal Aspects of Electronic Publishing: Look Both Ways Before Crossing this Street, in CURRENT LEGAL ISSUES IN PUBLISHING (Bruce Strauch ed., 1996).

Cultural Industries in United States-Canada Free Trade: The Canadian Book Publishing Industry as a Case Study, 11 B.UINT'L L.J. 299 (1993).

Runaway Plants, Runaway Tax Policy: The Continuing Debate Over the Taxation of Controlled Foreign Corporations, 16 SUFFOLK TRANSNAT'L L. REV. 200 (1992).

Selected Conference & Seminar Presentations

Copyright in Electronic Publishing and Cultural Management Conference, St. Petersburg, Russia, Feb. 2001 (featured guest speaker, discussing trends in U.S. and E.U. copyright and e-commerce laws)

Franklin Pierce Law Center Education Law Institute - 2001 and 1999 - (program and CLE presenter on Internet copyright issues)

Digital Rights Management & Digital Distribution for Publishing Conference, New York City, Feb. 2000 (conference co-chair and presenter); San Francisco, Aug. 2000 (preconference workshop leader and program presenter).

Conference: Names, Numbers & Networks, Library of Congress, Washington, DC, Nov. 1999 (presentation on Metadata and Rights Management) (is an EU-funded initiative to address the Interoperability of Data in Ecommerce Systems).

NH Business Committee for the Arts, Annual Lawyering for the Arts CLE Seminar, 1998 (presenter on publishing contracts) and 1999 (program chair).

American Library Association Midwinter Meeting, Jan. 1999 (presentation on digital libraries and licensing practices).

Franklin Pierce Law Center's Seventh Biennial Intellectual Property System Major Problems Conference: Digital Technology and Copyright - a Threat or a Promise? Nov. 1998 (panelist).

Current Professional Memberships

NH Bar Association (Vice Chair, Intellectual Property Section; Member, Taxation Section; Member, Corporate, Banking and Business Law Section)

American Bar Association, (Intellectual Property Section (Section 307, Authors), Taxation Section)

International Digital Object Identifier (DOI) Foundation

The Open E-Book Foundation (OEBF) **References**

Dean John Hutson (JHutson@fplc.edu)

Professor William Hennessey (BHennessey@fplc.edu)

Professor Sarah Redfield (SRedfield@fplc.edu)

Professor Hugh Gibbons (HGibbons@fplc.edu)

All of the above at: Franklin Pierce Law Center

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